

BUYING LEGAL COUNCIL

Americas Legal Procurement Conference

New York

September 5, 2019

PAMELA CONE

Imagine

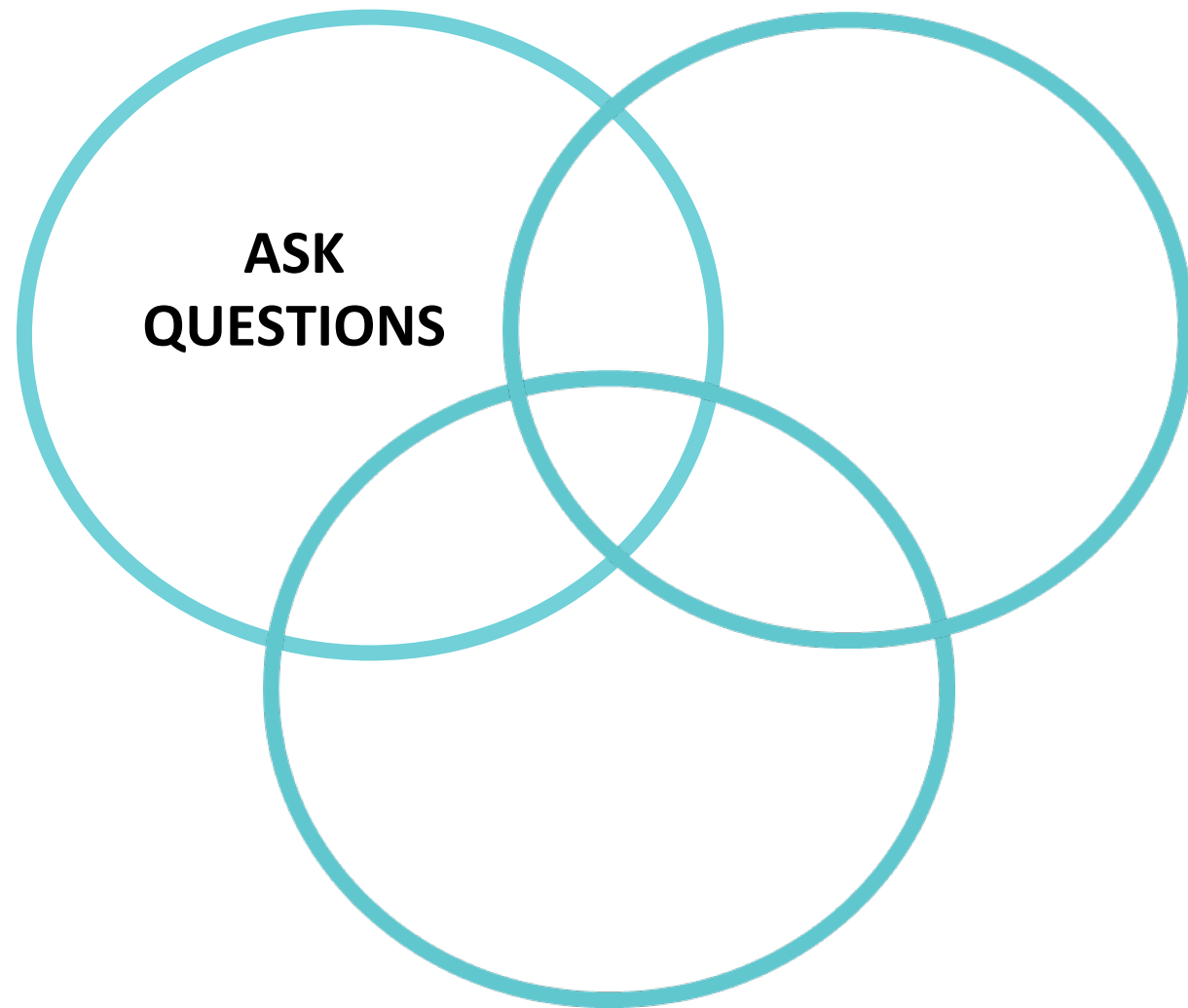
Pamela Cone

Global Social Responsibility Officer - Milliman
Founder & CEO - Amity Advisory



Milliman offices





**ASK
QUESTIONS**



Sample questions from clients and prospects

Core Sustainability Assessment		
Supplier Name	<Insert Text Here>	<div style="background-color: #800000; color: white; padding: 5px; text-align: center; width: fit-content; margin: auto;"> Click to Reformat Row Height </div>
Date	<Insert Text Here>	
RFP you are responding to:	Professional Services Resource Augmentation	
Questions	Response	Recommended Improvement Plan
General		
1 Have you read, understood and agreed to the principles behind the [REDACTED] Ethical and Environmental Code of Conduct for Suppliers of Goods and Services?	Yes	
2 Do you have a Sustainability Policy (or CSR/Corporate Responsibility Policy) that covers economic, social and environmental issues? (If so, please forward a copy or include a link in the 'additional detail' section below)	Yes	
<p>***NOTE: If your Sustainability Policy focuses on environmental issues only, please select 'No' here and reference your environmental policy in the 'Environmental' section below. ***</p> <p>- Have you included an attachment or link?</p> <p>- If so, please provide ownership and contact details Name & Title:</p> <p>Email, phone or address.</p>	Not Included	<p>Provide a copy of company's Sustainability Policy (or collection of policies).</p> <p>Provide the name and title of the individual responsible for implementing the Sustainability Policy; ideally this should be someone with an operational responsibility for the policies implementation rather than the person with ultimate authority, such as the CEO, thereby demonstrating that appropriate support has been allocated to support the policy and ensure it isn't merely created and filed away.</p> <p>Provide contact details for the person responsible for the Sustainability Policy (email, phone or address).</p>
3 Do you have Sustainability Code for your suppliers / subcontractors / service providers?		Create a code for your suppliers. See

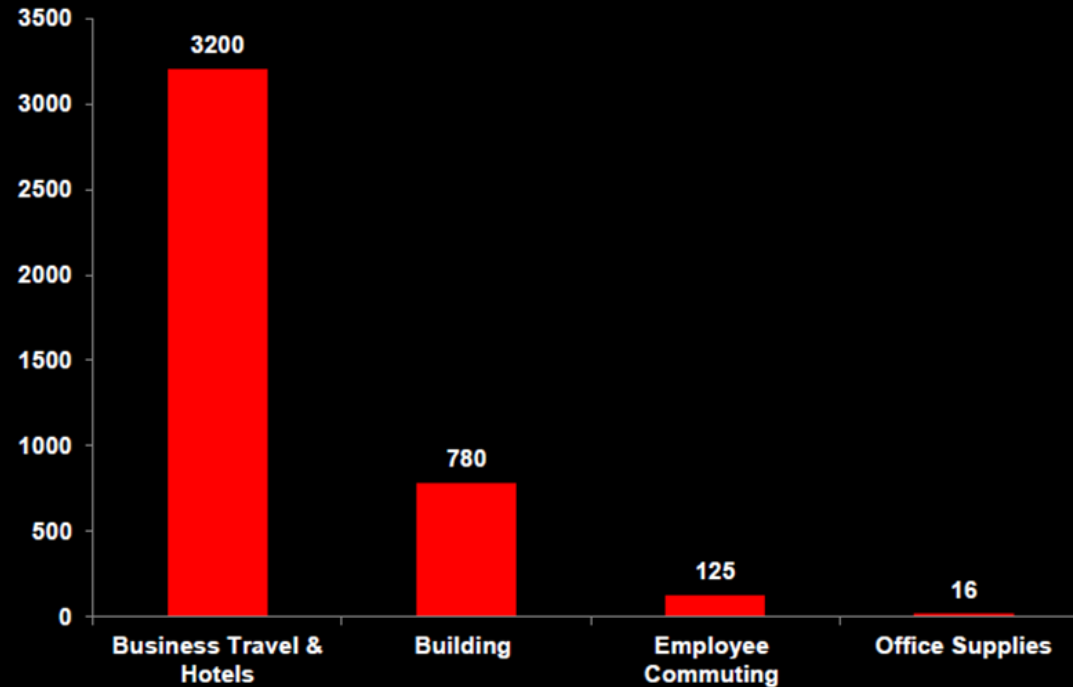


**ASK
QUESTIONS**

**ASSESS
CSR STRATEGY
and
CULTURE**



Typical footprint of a law firm with 500 Employees and offices in 5 countries



Courtesy of CO2 Consulting; Unit = Metric Tonne



**ASK
QUESTIONS**

**CSR STRATEGY
and
CULTURE**

**EXTERNAL
ENGAGEMENT**



Examples of industry bodies driving CSR/sustainability




**SUSTAINABLE
DEVELOPMENT
GOALS**

1 NO
POVERTY



2 ZERO
HUNGER



3 GOOD HEALTH
AND WELL-BEING



4 QUALITY
EDUCATION



5 GENDER
EQUALITY



6 CLEAN WATER
AND SANITATION



7 AFFORDABLE AND
CLEAN ENERGY



8 DECENT WORK AND
ECONOMIC GROWTH



9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



10 REDUCED
INEQUALITIES



11 SUSTAINABLE CITIES
AND COMMUNITIES



12 RESPONSIBLE
CONSUMPTION
AND PRODUCTION



13 CLIMATE
ACTION



14 LIFE
BELOW WATER



15 LIFE
ON LAND



16 PEACE, JUSTICE
AND STRONG
INSTITUTIONS



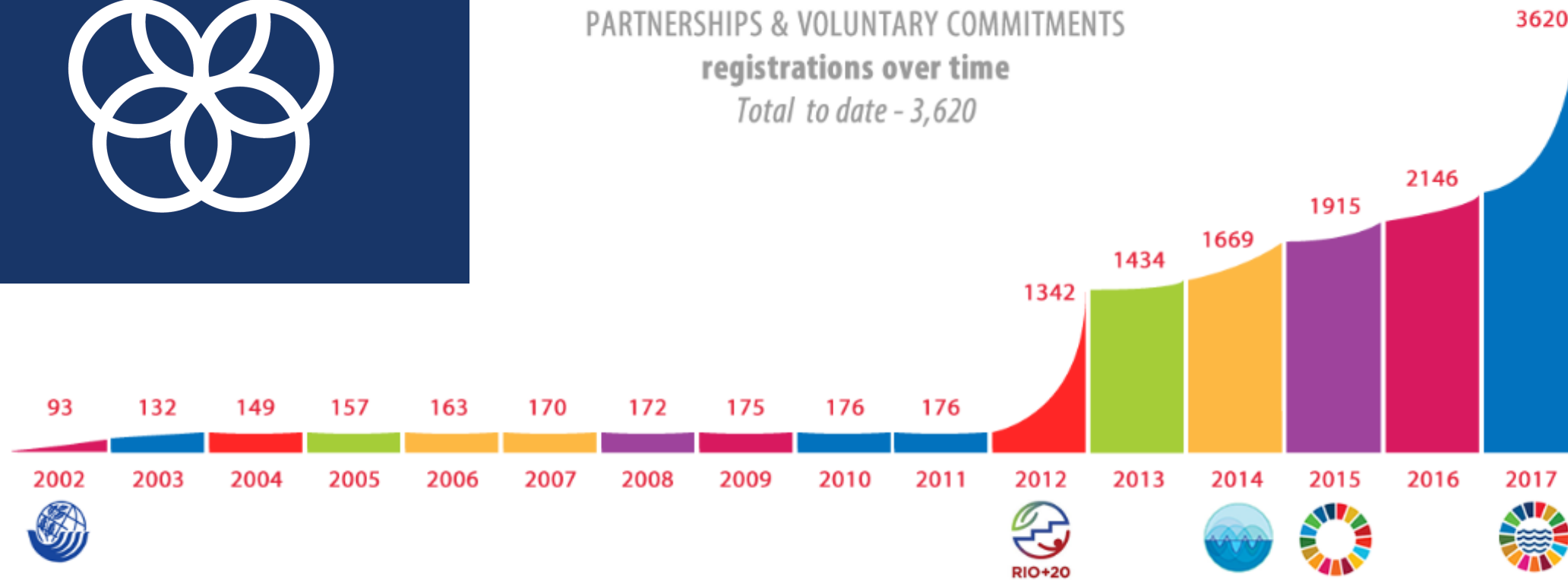
17 PARTNERSHIPS
FOR THE GOALS



17 PARTNERSHIPS FOR THE GOALS



PARTNERSHIPS & VOLUNTARY COMMITMENTS
registrations over time
Total to date - 3,620



Maturity stages of social impact

Transactional

- Random acts of kindness
- Grin and grip photo opportunities
- Treasure, but not time or talent

Transitional

- Focused acts of kindness
- Time and talent as well as treasure

Transformational

- Treasure, time, and talent
- Partnerships to achieve transformational outcomes

We work with our clients to protect the health and financial well-being of people everywhere.



Milliman **Commitment**

OUR WORK • OUR PEOPLE • OUR WORLD



SUAVE: Simple, Understood, Accessible, Valuable, Efficient

Expanding the reach of microinsurance

[Watch the video](#)





**VIDEO: DC SOLAR
INNOVATION**



Imagine

Imagine there's no heaven
It's easy if you try,
No hell below us,
Above us only sky,
Imagine all the people
Living for today.

Imagine there's no countries
It isn't hard to do,
Nothing to kill or die for,
And no religion too,
Imagine all the people
Living life in peace.

Imagine no possessions
I wonder if you can,
No need for greed or hunger,
A brotherhood of man,
Imagine all the people
Sharing all the world — 8

John Lennon

NO NEED FOR GREED OR HUNGER
A BROTHERHOOD OF MAN
IMAGINE ALL THE PEOPLE
SHARING ALL THE WORLD

IMAGINE ALL THE PEOPLE, LIVING LIFE IN PEACE

YOU MAY SAY THAT I'M A DREAMER,
BUT I'M NOT THE ONLY ONE
I HOPE SOMEDAY YOU'LL JOIN US
AND THE WORLD WILL BE AS ONE



The Power of Procurement: How Procurement is Changing the World

Published on December 11, 2018



Victoria Vitale | [✓ Following](#)

Procurement Manager, R&D New Product
Development & Design at Johnson & Johnson

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