



## SCENARIO COST MANAGEMENT

SQUIRREL PHARMA has been under tremendous drug price pressure from the government while experiencing a patent cliff for a few of their blockbuster drugs in the next few years. SQUIRREL PHARMA's CFO has taken measures to cut down costs in all departments. Alisa Memmel, general counsel of SQUIRREL PHARMA has just received a note that their department's budget will be cut by 30% next year. Just when she and her leadership team had started to discuss how to meet that budget cut challenge, she got notified that the DOJ had started an investigation on False Claims Act for 20 of SQUIRREL PHARMA's products between 2000-2017. The DOJ had issued a request for large amounts of documents within a tight timeline.

With a slashed budget and a new investigation that SQUIRREL PHARMA struggles to rein in the scope, Alisa needed to find innovative ways to contain the cost while defending the company in these high stakes case. What should she do? What solution would you recommend?