

TABLE OF CONTENTS

LEGAL INDUSTRY

Market Size
Industry Growth
Market Competition
Employment
Wages
Diversity and Inclusion
Industry Trends

BUYERS OF LEGAL SERVICES

Legal Spend
Number of Providers
Legal Departments
Legal Operations
Legal Procurement
Staffing of Legal Departments, Legal Operations, and Legal Procurement
Role of Legal Procurement
Benefits of Legal Procurement
Legal Procurement's Influence
Legal Procurement's Involvement
Legal Procurement's Goals
Legal Procurement's Selection Criteria
Legal Procurement's Preferred Value-Adds
Legal Procurement's Success
Legal Procurement's Relationships
Legal Procurement Tools & Tactics
Savings
Buyer Trends

SELLERS OF LEGAL SERVICES

Law Firm Economics

Partnership Model

Law Firm Operating Model

Billing Models

Law Firm Rankings

Alternative Legal Services Providers

Legal Technology & Artificial Intelligence

Supplier Trends